

Profit and Loss

The Ballina Players Inc For the 3 months ended 31 March 2020

| | JAN-MAR 2019 | JAN-MAR 2020 |
|---------------------------------|------------------|------------------|
| Trading Income | | |
| Bar Sales | 6,363.92 | 2,765.00 |
| Beverage Sales | 189.04 | 162.37 |
| Catering Sales | 192.45 | - |
| Costume Sales | 45.45 | - |
| Interest Income | 1,101.02 | 242.82 |
| Membership Fees | 690.90 | 963.62 |
| Miscellaneous Income | - | 0.91 |
| Other Revenue | 342.73 | - |
| Performance Sale | 1,227.27 | - |
| Program Sales | 816.36 | 442.82 |
| Raffles | 1,636.45 | 794.46 |
| Rent Received | 227.28 | 154.55 |
| Subscribers Fees | 6,218.16 | 2,418.12 |
| Ticket Sales | 15,236.39 | 9,236.36 |
| Total Trading Income | 34,287.42 | 17,181.03 |
| Cost of Sales | | |
| Cost of Sales - Bar | 2,027.35 | 1,445.52 |
| Cost of Sales - Beverages | 256.56 | 78.86 |
| Cost of Sales - Catering | 621.22 | 727.27 |
| Cost of Sales - Tickets | 2,887.92 | 1,943.54 |
| Total Cost of Sales | 5,793.05 | 4,195.19 |
| Gross Profit | 28,494.37 | 12,985.84 |
| Operating Expenses | | |
| Accounting | - | 94.54 |
| Administration | 280.59 | 115.09 |
| Advertising | 1,937.16 | 2,671.61 |
| Band, Pit & Instrument expenses | 323.64 | - |
| Cast Amenities | 1,281.88 | 846.35 |
| Cleaning | 2,043.10 | 1,195.92 |
| Costumes | 40.89 | 536.20 |
| Decorations | 280.85 | - |
| Electricity | 2,902.78 | 2,853.55 |
| Gifts & Condolences | 56.36 | - |
| Lighting Expenses | - | 52.72 |
| Make-up | 77.75 | - |
| Memberships | 125.91 | 445.46 |
| Merchant Facility | 354.03 | 322.12 |
| Office Supplies | 32.60 | 212.17 |
| Postage | 21.82 | 182.73 |

Profit and Loss

| | JAN-MAR 2019 | JAN-MAR 2020 |
|---------------------------------|-------------------|-------------------|
| Posters & Flyers | - | 5.45 |
| Programs | 503.00 | - |
| Properties | 318.38 | 1.82 |
| Raffle Prizes | 90.46 | 556.51 |
| Rates | 242.73 | 704.40 |
| Rentals/Hire Fees | 600.00 | 600.00 |
| Repairs and Maintenance | 363.20 | 488.18 |
| Replacements/Minor Equip purch | 413.63 | 141.93 |
| Royalties | 15,237.12 | 7,999.83 |
| Scripts | 1,268.12 | 1,166.11 |
| Set Construction | 975.62 | 261.61 |
| Sound Expenses | 625.37 | - |
| Telephone | - | 44.55 |
| Wardrobe | 3.62 | - |
| Waste Removal | 182.02 | 65.13 |
| Water | 407.95 | - |
| Website & Internet | 558.20 | 577.61 |
| Total Operating Expenses | 31,548.78 | 22,141.59 |
| Net Profit | (3,054.41) | (9,155.75) |