

Profit and Loss

The Ballina Players Inc For the year ended 31 December 2020

	2019	2020
Trading Income		
Bar Sales	28,802.81	6,796.00
Cafe Sales	1,982.76	528.40
Catering Sales	192.45	-
Costume & Set Hire	22.73	-
Costume Sales	332.72	-
Interest Income	2,804.43	738.87
Membership Fees	1,295.46	1,081.80
Miscellaneous Income	314.54	(19.09)
Other Revenue	495.46	-
Performance Sale	8,609.08	-
Program Sales	3,068.45	442.82
Raffles	7,221.63	2,307.73
Rent Received	4,068.20	1,268.19
Sponsorship	500.00	-
Subscribers Fees	8,635.92	2,418.12
Ticket Sales	117,474.23	28,396.78
Total Trading Income	185,820.87	43,959.62
Cost of Sales		
Cost of Sales - Bar	13,528.76	4,073.95
Cost of Sales - Beverages	912.18	243.03
Cost of Sales - Catering	1,588.61	734.54
Cost of Sales - Tickets	11,847.37	2,010.04
Total Cost of Sales	27,876.92	7,061.56
Gross Profit	157,943.95	36,898.06
Other Income		
Grants Revenue	-	110,922.40
Total Other Income	-	110,922.40
Operating Expenses		
Accounting	4,855.43	249.97
Administration	1,028.49	1,234.62
Advertising	9,462.43	4,616.06
Band, Pit & Instrument expenses	323.64	-
Cast Amenities	4,066.33	1,123.08
Cleaning	8,312.10	4,308.24
Costumes	10,656.09	1,495.70
Decorations	348.63	722.91
Depreciation	21,549.64	20,965.23
Electricity	9,208.49	5,762.38

	2019	2020
Gifts & Condolences	1,842.71	181.80
Insurances	3,521.67	3,872.64
License Fees	395.45	162.30
Lighting Expenses	1,545.04	52.72
Loss on Sale of asset	-	510.82
Make-up	853.04	-
Memberships	294.09	445.46
Merchant Facility	1,710.19	955.22
Miscellaneous	-	(20.57)
Office Supplies	379.53	596.21
Postage	39.45	192.73
Posters & Flyers	707.23	60.00
Programs	2,689.82	-
Properties	3,467.85	120.80
Raffle Prizes	1,347.51	733.40
Rates	2,202.45	2,550.77
Rentals/Hire Fees	600.00	600.00
Repairs and Maintenance	11,403.83	3,886.30
Replacements/Minor Equip purch	1,175.20	412.94
Royalties	19,816.36	13,705.62
Scripts	3,279.04	2,285.57
Security	-	178.00
Set Construction	5,958.40	360.26
Sound Expenses	1,482.03	84.09
Telephone	54.54	71.82
Training	379.27	-
Wardrobe	21.78	-
Waste Removal	732.48	266.01
Water	407.95	-
Website & Internet	1,909.57	1,279.85
Total Operating Expenses	138,027.75	74,022.95
Net Profit	19,916.20	73,797.51