

# Profit and Loss

## The Ballina Players Inc For the year ended 31 December 2025

	2025	2024
<b>Trading Income</b>		
Bar Sales	47,608.87	44,629.66
Cafe Sales	7,384.41	6,309.68
Gift Certificate Sales	-	587.27
Membership Fees	2,936.88	2,604.94
Performance Sales	11,980.79	9,403.79
Program Sales	5,542.57	4,212.16
Raffles	10,738.82	11,938.70
Sale of Shirts	472.73	54.54
Sponsorships	2,272.73	-
Subscribers Fees	20,852.28	16,882.32
Ticket Sales	199,599.31	187,095.96
<b>Total Trading Income</b>	<b>309,389.39</b>	<b>283,719.02</b>
<b>Cost of Sales</b>		
Closing stock	-	(3,051.68)
Cost of Sales - Bar, Cafe	29,116.21	25,502.73
Cost of Sales - Beverages	-	1,035.49
Cost of Sales - Tickets	11,849.07	8,920.66
Opening stock	-	4,302.91
Purchases	-	854.55
<b>Total Cost of Sales</b>	<b>40,965.28</b>	<b>37,564.66</b>
<b>Gross Profit</b>	<b>268,424.11</b>	<b>246,154.36</b>
<b>Other Income</b>		
Donations	543.00	313.00
Interest Income	9,837.35	6,643.39
Referral Bonus	-	45.45
Rent Received	4,537.49	5,192.16
<b>Total Other Income</b>	<b>14,917.84</b>	<b>12,194.00</b>
<b>Operating Expenses</b>		
Administration	2,771.37	555.30
Advertising	10,970.26	9,601.33
Audit fees	2,300.00	2,272.73
Band, Pit & Instrument expenses	546.14	1,176.36
Bank Fees	26.00	-
Cast Amenities	2,607.52	3,354.73
Cleaning	22,371.79	19,004.92
Costumes	7,379.68	7,402.34
Crown Rent	-	595.00
Depreciation	30,927.44	30,224.44

	2025	2024
Electricity	13,421.46	12,388.16
Freight	94.50	337.41
General Amenities	9,118.50	446.82
Gifts, Condolences & Donations	296.32	150.00
Insurances	3,753.04	4,145.41
License Fees	-	1,190.14
Lighting Expenses	2,259.98	535.46
Loss on Disposal of Equipment	449.69	-
Make-up	175.57	189.25
Memberships & Subscriptions	712.14	952.12
Merchant Fees	612.51	3,779.67
Newsletter	-	181.82
Office Supplies	-	96.42
Postage	246.36	-
Posters & Flyers	124.55	611.57
Programs	4,065.46	4,041.83
Properties	75.45	109.09
Raffle Prizes & Costs	415.19	532.85
Rates	1,286.95	657.00
Rentals/Hire Fees	270.00	-
Repairs and Maintenance	6,289.84	4,327.70
Replacements/Minor Equip purch	1,336.36	1,059.06
Royalties	35,034.57	14,533.43
Scripts	6,797.23	7,041.99
Security	220.54	453.45
Set Construction	4,517.77	5,646.49
Set Dressing	2,279.99	1,339.54
Sound Expenses	7,642.36	2,447.78
Telephone	109.09	-
Waste Removal	1,360.65	843.45
Water Rates	2,766.37	2,154.97
Website & Internet	1,644.45	1,267.54
<b>Total Operating Expenses</b>	<b>187,277.09</b>	<b>145,647.57</b>
<b>Net Profit</b>	<b>96,064.86</b>	<b>112,700.79</b>